

**PRODUCT DISCLOSURE SHEET**

Read this Product Disclosure Sheet before you decide to take up the Foreign / Domestic Bill of Exchange Purchased facility with Hong Leong Bank Bhd. Be sure to also read the general terms and conditions.

The information provided is merely general information of the product. The terms and conditions indicated in this Product Disclosure Sheet are tentative or indicative and may change at the discretion of the Bank.

Final terms and conditions will be read jointly and superseded as stipulated in the letter of offer and facility agreement (if any) after credit assessment and loan approval.

Seek clarification from your institution if you do not understand any part of this document or the general terms.

**Hong Leong Bank Bhd  
Transaction Banking,  
Business and Corporate  
Banking**

**Product: Foreign / Domestic  
Bill of Exchange Purchased  
(FBEP/DBEP)**

Date:        /        /

**1. What is this product about?****Foreign Bill of Exchange Purchased (FBEP)**

Foreign Bill of Exchange Purchased (FBEP) is an export financing facility granted to our customer (Exporter) whereby our Bank purchases the export documents drawn on overseas buyer under Collection or Letter of Credit (LC), proceeds of which are credited to the exporter's account pending receipt of payment.

**Domestic Bill of Exchange Purchased (DBEP)**

Domestic Bill of Exchange Purchased (DBEP) is a financing facility granted to our customer (Seller) whereby our Bank purchases his sales documents which is drawn on local buyer under Collection or LC, proceeds of which are credited to the seller's account pending receipt of payment.

Documents for collection are subject to the Uniform Rules for Collection, International Chamber of Commerce Publication currently in force. Documents presented under documentary credits are subject to Uniform Customs and Practices for Documentary Credits, International Chamber of Commerce Publication currently in force.

**2. What do I get from this product?**

## a) Foreign / Domestic Bill of Exchange Purchased Facility

Item	Description
Facility Amount	RM <Total Facility Amount>
Margin of Financing (Spread)	<__>% per annum (p.a.)

b) Advances granted will improve cash flow to fund your working capital requirements.

c) This facility can also be used to purchase discrepant documents under Letter of Credit.

**3. What are my obligations?**

a) You have not obtained and will not obtain any other source of financing for the trade transaction concerned.

b) Deliver to the Bank such satisfactory documentary evidence of the trade transaction (e.g. the original invoice, transport documents etc.) as may be required by the Bank or LC.

c) If the bill is purchased and advance is given by the Bank (including cases where the Bank has claimed reimbursement from the reimbursing bank), it is subject to the condition that in the event the Issuing Bank/ Collecting Bank dishonors the bill, you shall repay to the Bank all such moneys advanced / paid by the Bank together with interest thereon at the rate as may be determined by the Bank and all costs and expenses incurred by the Bank in relation thereto.

d) You authorize the Bank to debit your account in the Bank for the payment of any charges, interests, costs or expenses in respect of disbursement and repayment of the FBEP/DBEP.

e) What are the cut-off times to observe for FBEP/DBEP issuance?

TRADE PRODUCT	CUT-OFF TIME
FBEP/DBEP financing (RENTAS)	12 pm
FBEP/DBEP financing (Non-RENTAS) * (Foreign currency payment is subject to cut-off time for each currency. Refer to Trade Services Centre for cut-off time for each currency)	2 pm*

f) **FBEP Pricing**

Foreign Currency Effective Cost of Funds (FC ECOF) + Spread [\_% per annum (p.a.)]

g) **DBEP Pricing**

Base Lending Rate (BLR) + Spread [\_% p.a.]

**For sight (payment against receipt of document) bill**

Interest shall be computed from the financing date until reimbursement is received for sight bill.

$$\text{Interest} = \frac{\text{Principal} \times (\text{FC ECOF} / \text{BLR} + \text{Spread}) \times \text{Tenure}}{360^* / 365}$$

\* 360 days for USD

**For usance (payment after a specified period from acceptance of document) bill**

Customer will be advanced the discounted proceeds where the interest is payable upfront.

$$\text{Discounted proceeds} = \frac{P [ 1 - (\text{FC ECOF} / \text{BLR} + \text{Spread}) \times \text{Tenure} ]}{360^* / 365}$$

\* 360 days for USD

**4. What other charges do I have to pay?**

**FBEP/DBEP Commission**

- 0.10% flat on bill amount, subject to a minimum of RM 50.00 and a maximum of RM 150.00

**Cost of Courier**

- As per courier company's rate

**Cost of Postage**

- RM 5.00 flat

*Note: All fees, commission, charges and other monies payable shall be exclusive of and subject to any Government Tax, where applicable.*

**5. What if I fail to fulfil my obligations?**

- In the event that you fail to settle and repay the Bank on due date, the Bank may convert the past due amount or any part thereof into Ringgit Malaysia at the Bank's prevailing rate of exchange on the date of conversion.
- A transaction will be converted to past due bill if payment is not received from you on the maturity date. **Past due bill shall be charged a penalty interest at Prescribed Rate + 1% until repayment date.**
- The FBEP/DBEP facility and other trade facility(ies) will be suspended immediately.
- Right to commence recovery or legal action:
  - Legal action will be taken if you fail to respond to reminder notices. Your asset may be foreclosed and you will have to bear all costs. You are also responsible to settle any shortfall after your asset is sold.**

(ii) The Bank has a right to commence recovery activities (including engaging third party debt collection agencies), foreclosure and bankruptcy proceedings.

Note: Legal action against you may affect your credit rating leading to credit being more difficult or expensive.

#### **6. What do I need to do if there are changes to my contact details?**

It is important that you inform us immediately of any change in your contact details to ensure that all correspondences reach you in a timely manner.

#### **7. Where can I get assistance and redress?**

- If you have difficulties in making repayments, you should contact us earliest possible to discuss repayment alternatives. You may contact us at:

Contact Center : 03-7626 8899 /03-7661 7777  
Facsimile : 03-7946 8888  
E-mail : [HLOnline@hlbb.hongleong.com.my](mailto:HLOnline@hlbb.hongleong.com.my)

- Alternatively, you may seek the services of:

Khidmat Nasihat Pembiayaan (KNP), a service formalize by Bank Negara Malaysia in collaboration with Credit Guarantee Corporation Malaysia Berhad (CGC) and Agensi Kaunseling & Pengurusan Kredit (AKPK) via MyKNP@CGC that provides financial advisory and recommendations to Small and Medium Enterprises (SMEs) who were unsuccessful in obtaining business financing from banks.

You may contact KNP at:

MyKNP@CGC Advisory Unit Under CGC

Address : CGC Advisory at any CGC branches nationwide. Please refer to CGC website for the branch location  
<https://www.cgc.com.my/cgc-branches>

Telephone : 03-7880 0088

E-mail : [myknp@cgc.com.my](mailto:myknp@cgc.com.my)

Website : [www.myknp.com.my](http://www.myknp.com.my)

Small Debt Resolution Committee (SDRC), established by Bank Negara Malaysia that provides assistance to viable small and medium scale enterprises (SMEs). You may contact SDRC at:

SDRC Secretariat, Development Finance and Enterprise Department

Address : Bank Negara Malaysia (BNM), Jalan Dato' Onn 50480 Kuala Lumpur

Telephone : 1-300-88-5465

E-mail : [bnmtelelink@bnm.gov.my](mailto:bnmtelelink@bnm.gov.my)

Website : [www.bnm.gov.my](http://www.bnm.gov.my)

- To make a complaint on products or services offered, you may contact us at:

Customer Advocacy  
Level 13A Floor, Menara Hong Leong,  
No 6, Jalan Damanlela, Bukit Damansara,  
50490 Kuala Lumpur.  
Phone: 03-76268801/03-76268802/03-76268812  
E-mail: [customerservice@hlbb.hongleong.com.my](mailto:customerservice@hlbb.hongleong.com.my)

- If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia at:

Bank Negara Malaysia LINK or BNMTELELINK

Address : Block D, Bank Negara Malaysia Jalan Dato' Onn 50480 Kuala Lumpur.

Telephone : 1-300-88-5465

Fax : 03-2174 1515

E-mail : [bnmtelelink@bnm.gov.my](mailto:bnmtelelink@bnm.gov.my)

Website : [www.ofs.org.my](http://www.ofs.org.my)

#### **8. Where can I get further information**

Should you require additional information, please refer to the bankinginfo booklet on [www.bankinginfo.com.my](http://www.bankinginfo.com.my) website.

Alternatively, please contact us at :

**Trade Sales & Product  
Hong Leong Bank Berhad  
Level 10, Menara Hong Leong  
6, Jalan Damanlela  
Bukit Damansara  
50490 Kuala Lumpur  
Tel : (03) 7661 7777  
Or visit [www.hlb.com.my](http://www.hlb.com.my)**

The information provided in this disclosure sheet is valid as at [        /        /        ]