

**PRODUCT DISCLOSURE SHEET**

Read this Product Disclosure Sheet before you decide to take up the Trust Receipt facility with Hong Leong Bank Bhd. Be sure to also read the general terms and conditions.

The information provided is merely general information of the product. The terms and conditions indicated in this Product Disclosure Sheet are tentative or indicative and may change at the discretion of the Bank.

Final terms and conditions will be read jointly and superseded as stipulated in the letter of offer and facility agreement (if any) after credit assessment and loan approval.

Seek clarification from your institution if you do not understand any part of this document or the general terms.

**Hong Leong Bank Bhd  
Transaction Banking,  
Business and Corporate  
Banking**

**Product: Trust Receipt (TR)**

Date:        /        /

**1. What is this product about?**

Trust Receipt (TR) is a method of financing whereby the Bank retains the legal title to the goods but relinquishes physical possession to the buyer / importer of the goods who acts as trustee or agent of the bank. The buyer / importer will dispose the goods and repay the Bank (amount owing plus interest) out of the proceeds of the sale on or before maturity of the TR.

TR is strictly for financing of working capital requirements and must not be used to finance purchase of fixed assets i.e. plant, machinery etc.

**2. What do I get from this product?**

a) Trust Receipt Facility

Item	Description
Facility Amount	RM <Total Facility Amount>
Margin of Financing (Spread)	<_>% per annum (p.a.)

- b) Allows you to take possession of the goods without having to use your own funds immediately.
- c) Early settlement option available with interest calculated up to settlement date only.
- d) Improve cash flow by having additional time to convert your goods into cash.
- e) Minimum period of financing is 7 days but the maximum period must not exceed the approved financing tenure generally subject to a maximum period of 90 days.
- f) TR financing is in Ringgit Malaysia and the eligible margin of financing is 100% value of the invoice or part thereof. The minimum TR financing amount is set at RM2,500.

**3. What are my obligations?**

- a) The documents presented to the Bank to support the financing must relate to genuine and current trade transactions.
- b) Deliver to the Bank such satisfactory documentary evidence of the trade transaction (e.g. the original invoice, transport documents etc.) as may be required by the Bank.
- c) You have not obtained and will not obtain any other source of financing for the trade transaction concerned, including financing pursuant to a lease, hire purchase or factoring agreement.

- d) You authorize the Bank to debit your account in the Bank for the payment of any charges, interests, costs or expenses in respect of disbursement and repayment of the TR.
- e) What are the cut-off times to observe for TR issuance?

TRADE PRODUCT	CUT-OFF TIME
TR financing (RENTAS)	12 pm
TR financing (Non-RENTAS) * (Foreign currency payment is subject to cut-off time for each currency. Refer to Trade Services Centre for cut-off time for each currency)	2 pm*

f) **TR Pricing**

Base Lending Rate (BLR) + Spread [ \_% per annum (p.a.)]

Interest shall be computed from the financing date until payment is received on maturity date:-

$$\text{Interest} = \frac{\text{Principal} \times (\text{BLR} + \text{Spread}) \times \text{Tenure}}{365}$$

#### 4. What other charges do I have to pay?

**TR Commission for bills denominated in Foreign Currency**

- 0.10% on bill amount, subject to a minimum of RM 50.00 and a maximum of RM 150.00

**TR Commission for bills denominated in RM**

- 0.10% on bill amount, subject to a minimum of RM 50.00 and a maximum of RM 500.00

**Cost of SWIFT**

- RM30.00

**Cost of RENTAS**

- SME Customer - RM 5.00
- Non-SME Customer - RM 14.00 (1st party); RM 15.00 (Bank to Bank)

**Cost of Inter-Bank Giro (IBG)**

RM 2.00 per IBG

**Cost of Postage**

- RM 5.00 flat

*Note: All fees, commission, charges and other monies payable shall be exclusive of and subject to any Government Tax, where applicable.*

#### 5. What if I fail to fulfil my obligations?

- a) A transaction will be converted to past due bill if payment is not received from you on the maturity date.
- b) A past due bill shall be charged a penalty interest at **Prescribed Rate + 1%** until repayment date.
- c) The TR facility and other trade facility(ies) will be suspended immediately.
- d) Right to commence recovery or legal action:
- Legal action will be taken if you fail to respond to reminder notices. Your asset may be foreclosed and you will have to bear all costs. You are also responsible to settle any shortfall after your asset is sold.**
  - The Bank has a right to commence recovery activities (including engaging third party debt collection agencies),

foreclosure and bankruptcy proceedings.

Note: Legal action against you may affect your credit rating leading to credit being more difficult or expensive.

#### 6. What do I need to do if there are changes to my contact details?

It is important that you inform us immediately of any change in your contact details to ensure that all correspondences reach you in a timely manner.

#### 7. Where can I get assistance and redress?

- If you have difficulties in making repayments, you should contact us earliest possible to discuss repayment alternatives. You may contact us at:

Contact Center : 03-7626 8899 /03-7661 7777  
Facsimile : 03-7946 8888  
E-mail : [HLOnline@hlbb.hongleong.com.my](mailto:HLOnline@hlbb.hongleong.com.my)

- Alternatively, you may seek the services of:

Khidmat Nasihat Pembiayaan (KNP), a service formalize by Bank Negara Malaysia in collaboration with Credit Guarantee Corporation Malaysia Berhad (CGC) and Agensi Kaunseling & Pengurusan Kredit (AKPK) via MyKNP@CGC that provides financial advisory and recommendations to Small and Medium Enterprises (SMEs) who were unsuccessful in obtaining business financing from banks.

You may contact KNP at:

- a) MyKNP@CGC Advisory Unit Under CGC

Address : CGC Advisory at any CGC branches nationwide. Please refer to CGC website for the branch location  
<https://www.cgc.com.my/cgc-branches>  
Telephone : 03-7880 0088  
E-mail : [myknp@cgc.com.my](mailto:myknp@cgc.com.my)  
Website : [www.myknp.com.my](http://www.myknp.com.my)

- b) Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia as a one-stop platform for both individuals and SMEs seeking debts restructuring services, as well as financial education and credit advisory. You may contact AKPK at:

Agensi Kaunseling dan Pengurusan Kredit (AKPK)  
Address : Tingkat 8 Maju Junction Mall 1001, Jalan Sultan Ismail 50250 Kuala Lumpur  
Telephone : 03- 2616 7766  
E-mail : [enquiry@akpk.org.my](mailto:enquiry@akpk.org.my)

- To make a complaint on products or services offered, you may contact us at:

Customer Advocacy  
Level 13A Floor, Menara Hong Leong,  
No 6, Jalan Damanlela, Bukit Damansara,  
50490 Kuala Lumpur.  
Phone: 03-76268801/03-76268802/03-76268812  
E-mail: [customerservice@hlbb.hongleong.com.my](mailto:customerservice@hlbb.hongleong.com.my)

- If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia at:

Bank Negara Malaysia LINK or BNMTELELINK

Address : Block D, Bank Negara Malaysia Jalan Dato' Onn 50480 Kuala Lumpur.

Telephone : 1-300-88-5465

Fax : 03-2174 1515

E-mail : [bnmtelelink@bnm.gov.my](mailto:bnmtelelink@bnm.gov.my)

Website : [www.ofs.org.my](http://www.ofs.org.my)

## 8. Where can I get further information

Should you require additional information, please refer to the banking info booklet on [www.bankinginfo.com.my](http://www.bankinginfo.com.my) website.

Alternatively, please contact us at:

**Trade Sales & Product  
Hong Leong Bank Berhad  
Level 10, Menara Hong Leong  
6, Jalan Damanlela  
Bukit Damansara  
50490 Kuala Lumpur  
Tel : (03) 7661 7777  
Or visit [www.hlb.com.my](http://www.hlb.com.my)**

The information provided in this disclosure sheet is valid as at [       /       /       ]