

## **Global Markets Research**

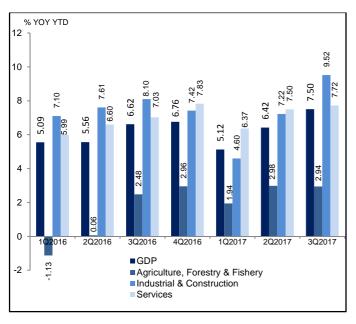
## **Economics: Vietnam**

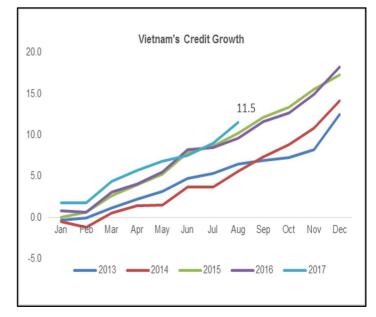
# Vietnamese Economy At A Glance: Growth momentum remains firm going into 4Q

To recap, the Vietnamese economy picked up steam for the  $2^{\rm nd}$  straight quarter, expanding 7.50% YOY in 3Q (2Q: +6.42%), thanks to faster growth in industriial & constrution (+9.52% vs +7.22%), as well as services (+7.72% vs +7.50%). Growth accelerated to 6.47% YOY in the first three quarters of 2017, lowering the hurdles for full year growth to achieve the government's full year growth target of 6.70%. Continuous recovery in global growth, robust foreign investment flow and resilient domestic demand underpinned by the 25bps rate cut on 10-July to spur growth, shall continue to spearhead growth in 4Q, bringing full year growth closer to the targeted 6.7%.

Credit growth continued to gain traction for the  $6^{\text{th}}$  straight month, to 11.5% YOY in August, outpacing growth pace seen for the same time period of previous years . Despite the pick-up, there is still a lot of catch-up to do in order to achieve the government's credit growth target of 21% this year.

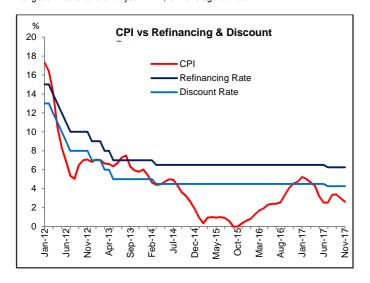
\* growth from December the preceding year

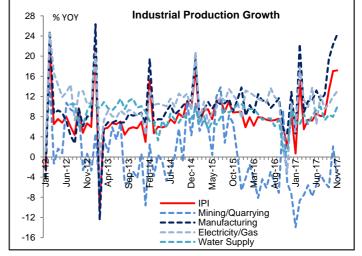




Consumer inflation moderated for a  $2^{\rm nd}$  consecutive month, to 2.62% YOY in November (Oct: +2.98%). This was a result of bigger decline in food prices (-1.60% vs -1.23%) and smaller increases in the prices of housing/ construction materials (+4.63% vs +5.18%) and tranpsort (+4.23% vs +5.21%). Against a still subdued global inflationary environment,, Vietnamese CPI will likely fall short of the government's target of 4.00% for the full year. YTD, CPI average 3.62%.

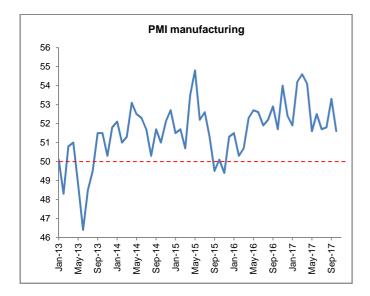
Industrial output growth continued to garnered steam, growing 17.2% YOY in November (Oct: +17.0%), its fastest since Jan-2015. All subsectors recorded quicker expansion except mining & quarrying which resumed a decline of 4.1%, proving last month's rebound, its first in a year, as just a blip. Output of manufacturing, electricity/ gas, water supply all rose at a faster pace of 24.3% YOY (Oct: +22.3%), 13.0% (Oct: 12.0%), and 10.0% (Oct: +8.0%) respectively, riding on improving global demand.





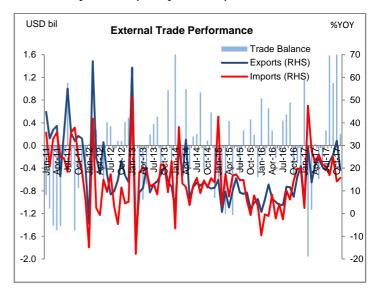


The Purchasing Manager's Index pulled back from a 5-month high of 53.3 in September to 51.6 in October, in tandem with slower growth momentum seen in global manufacturing which offered telltale signs of slightly softer growth in 4Q.

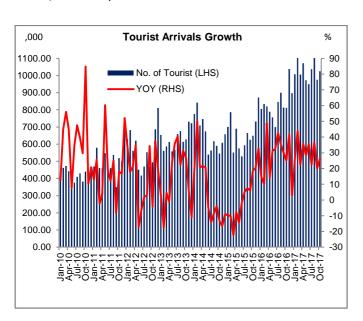


Exports continued to grow at double-digit pace for the  $10^{\rm th}$  straight month, albeit at more moderate pace of 19.2% YOY in November (Oct: +32.0%) , thanks to continuous demand as the global economy continues to recover favourably. Imports grew at a quicker pace of 15.8% YOY in November (Oct, +14.2%) but notably slower than the average of 23% gain in the first nine months of the year. Trade balance remained in surplus for the  $5^{\rm th}$  consecutive month, but marked its smallest surplus in the last five months, at only US\$0.2bn, sharply lower than US\$2.2bn in October as a result of decline in exports (-5.4% MOM) and an increase in imports (+4.9% MOM).

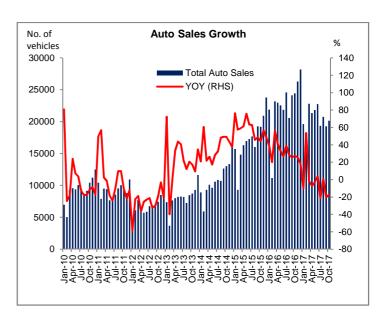
Year-to-date November, exports growth picked up further to 21.2% YOY while imports grew at an equally robust pace of 21.8% YOY. This marked a commendable improvement from the 7.8% and 4.3% YOY increase in exports and imports in the same corresponding period in 2016, thanks again to recovery in the global economy.



Tourist arrivals continued to register commendable double-digit growth of 26.2% YOY, receiving 1.025m tourists in October (Sept: +20.0% YOY to 976k), adding to signs of buoyancy in Vletnam tourism activities. The increase in arrivals from China and South Korea quickened to 28.6% and 78.9% YOY in October (Sept: +20.4% and +65.1%). Tourists from China, South Korea, and Japan continued to maintain the top three spots, collectively accounted for 58% of total arrivals YTD October.

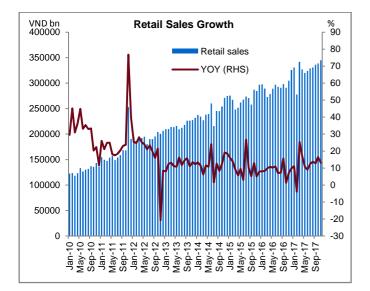


Auto sales extended its decline for the  $2^{nd}$  straight month, falling 17.5% YOY to 20,156 units in October (Sept: -20.2% YOY), data from the Vietnam Automotive Manufacturers Association showed. MOM, total auto sales continued to whipsaw, rising 4.7% again in October after falling 7.2% a month ago, lifted by higher sales of both passenger and commercial vehicles.



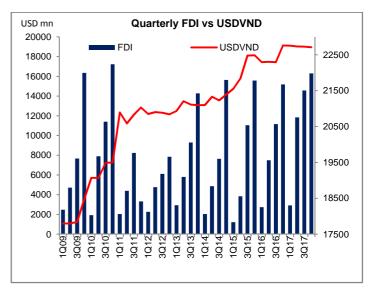


Retail sales growth continued to hover at the 12-16% ranges, increasing 13.1% YOY to VND 344.8bn in November (Oct: +16.5%). Sales were higher by 10.7% YOY YTD, totaling VND 3.6bn in the first eleven months of 2017. Sales from trade, tourism, and services registered higher growth but sales at hotels/ restaurants grew at a slower pace.

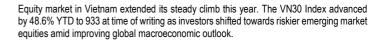


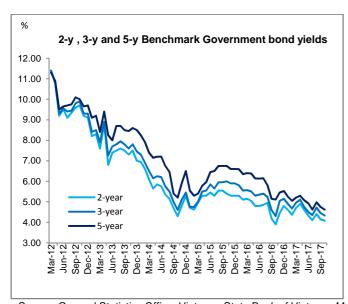
The Vietnamese Dong were little changed MOM against USD at 22711 as at end-October in the absence of fresh catalyst to drive gains in the greenback.

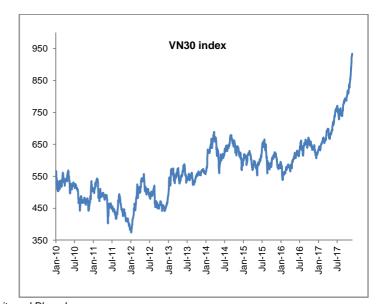
Foreign direct investment (FDI) continued to see a 32.9% YOY increase to USD16.3bn in the first ten months of the year, adding to signs continuous inflows from FDIs will continue to spur growth in the Vietnamese economy in the medium to longer term. Based on available data, the manufacturing sector remained the biggest FDI recipient YTD.



Vietnamese bond yields extended its leg down for the  $2^{\rm nd}$  consecutive month in October, proving the short spikes in August as just a blip. Yields of 2y, 3y and 5y benchmarks further edged down by 7-13bps to 4.08%, 4.33% and 4.62% respectively.







Source: General Statistics Office, Vietnam, State Bank of Vietnam, Markit, and Bloomberg



### Hong Leong Bank Berhad

Fixed Income & Economic Research, Global Markets Level 8, Menara Hong Leong 6, Jalan Damanlela Bukit Damansara 50490 Kuala Lumpur Tel: 603-2081 1221

Tel: 603-2081 1221 Fax: 603-2081 8936

Email: HLMarkets@hlbb.hongleong.com.my

#### DISCLAIMER

This report is for information purposes only and does not take into account the investment objectives, financial situation or particular needs of any particular recipient. The information contained herein does not constitute the provision of investment advice and is not intended as an offer or solicitation with respect to the purchase or sale of any of the financial instruments mentioned in this report and will not form the basis or a part of any contract or commitment whatsoever.

The information contained in this publication is derived from data obtained from sources believed by Hong Leong Bank Berhad ("HLBB") to be reliable and in good faith, but no warranties or guarantees, representations are made by HLBB with regard to the accuracy, completeness or suitability of the data. Any opinions expressed reflect the current judgment of the authors of the report and do not necessarily represent the opinion of HLBB or any of the companies within the Hong Leong Bank Group ("HLB Group"). The opinions reflected herein may change without notice and the opinions do not necessarily correspond to the opinions of HLBB. HLBB does not have an obligation to amend, modify or update this report or to otherwise notify a reader or recipient thereof in the event that any matter stated herein, or any opinion, projection, forecast or estimate set forth herein, changes or subsequently becomes inaccurate.

HLB Group, their directors, employees and representatives do not have any responsibility or liability to any person or recipient (whether by reason of negligence, negligent misstatement or otherwise) arising from any statement, opinion or information, expressed or implied, arising out of, contained in or derived from or omission from the reports or matter. HLBB may, to the extent permitted by law, buy, sell or hold significantly long or short positions; act as investment and/or commercial bankers; be represented on the board of the issuers; and/or engage in 'market making' of securities mentioned herein. The past performance of financial instruments is not indicative of future results. Whilst every effort is made to ensure that statements of facts made in this report are accurate, all estimates, projections, forecasts, expressions of opinion and other subjective judgments contained in this report are based on assumptions considered to be reasonable as of the date of the document in which they are contained and must not be construed as a representation that the matters referred to therein will occur. Any projections or forecasts mentioned in this report may not be achieved due to multiple risk factors including without limitation market volatility, sector volatility, corporate actions, the unavailability of complete and accurate information. No assurance can be given that any opinion described herein would yield favorable investment results. Recipients who are not market professional or institutional investor customer of HLBB should seek the advice of their independent financial advisor prior to taking any investment decision based on the recommendations in this report.

HLBB may provide hyperlinks to websites of entities mentioned in this report, however the inclusion of a link does not imply that HLBB endorses, recommends or approves any material on the linked page or accessible from it. Such linked websites are accessed entirely at your own risk. HLBB does not accept responsibility whatsoever for any such material, nor for consequences of its use.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for the use of the addressees only and may not be redistributed, reproduced or passed on to any other person or published, in part or in whole, for any purpose, without the prior, written consent of HLBB. The manner of distributing this report may be restricted by law or regulation in certain countries. Persons into whose possession this report may come are required to inform themselves about and to observe such restrictions. By accepting this report, a recipient hereof agrees to be bound by the foregoing limitations.