

PRODUCT DISCLOSURE SHEET

Please read this Product Disclosure Sheet before you decide to take up the Auto Loan Variable Rate. Be sure to also read the general terms and conditions. Seek clarification from the Bank if you do not understand any part of this document or the general terms and conditions.

**Auto Loan Variable Rate**

Date :

1. What is this product about?

This is a hire purchase facility, offered to you to part finance the purchase of a vehicle. Upon your acceptance of the facility, you will enter into a Hire Purchase agreement with the Bank, where you are the Hirer and the Bank is the owner of the vehicle. Interest on this facility will be charged at variable rate quoted at a margin above the Bank's Base Lending Rate. Upon full repayment of the amount owing under the agreement, ownership of the vehicle will be transferred to you.

2. What do I get from this product?

- Total amount financed : RM _____ (_____ % of vehicle selling price)
- Tenure: [] months
- Base Lending Rate (BLR) : _____ %
- Interest Rate : BLR (%) + _____ % per annum
- Annual Percentage Rate : _____ %

3. What are my obligations?

- Your monthly instalment is **RM** _____
- Total repayment amount for [] months is **RM** _____

Important Note: The monthly instalment or tenure and total repayment amount will vary if the BLR change.

Example:

Total amount financed	RM100,000
Tenure	60 months
Total repayment amount for the financing period	Please refer to table below

Rate	Current Rate	If BLR goes up 1%	If BLR goes up 2%
Monthly instalment	RM 1,888	RM 1,934	RM 1,981
Total interest cost for the financing period	RM 13,227	RM 15,997	RM 18,807
Total repayment amount for the financing period	RM113,227	RM115,997	RM118,807
Annual percentage rate	5.00%	6.00%	7.00%

4. What other charges do I have to pay?

Type of charges	Charges
Stamping of Hire Purchase Agreement	RM10
Stamping of Hire Purchase Guarantee Agreement	RM10 per guarantor
Registration of Ownership Claim	RM3*

* Subject to Government Taxes, if applicable. For other charges you may log on to HLB website www.hlb.com.my. This exclude fees or charges payable to third parties to effect the ownership claim and transfer of owner's name of the vehicle.

5. What if I fail to fulfil my obligations?

The consequences of failing to meet your monthly repayments include:

- a) Late payment charge of 2% above the prevailing interest rate of per annum calculated on a daily basis will be imposed on the amount in arrears, causing the total outstanding to increase.
- b) We will repossess the vehicle if there had been
 - Two (2) successive defaults of payment and Fourth Schedule Notices issued on that default has expired ; or
 - Failure to pay the final instalment; or
 - Four (4) successive defaults of payment by the next of kin in a case where the Hirer is deceased.
- c) All expenses incurred during the repossession will be charged to your Auto Loan Variable Rate account.
- d) We may set-off any credit balance in your deposit account(s) maintained with us against any outstanding balance in this financing account. We will provide a seven (7) days prior notice to you before exercising this right.
- e) You are responsible to settle any shortfall after the vehicle is sold.
- f) Legal action will be taken if you fail to respond to reminder notices.
- g) Legal action against you may affect your credit rating leading to credit being more difficult or expensive to you.

6. What if I fully settle the facility before its maturity?

You will need to pay the outstanding amount financed and Hire Purchase interest charged up to the next due date of payment plus miscellaneous charges.

7. Do I need any insurance coverage?

Yes. Insurance coverage on the vehicle is mandatory. You are required to keep the vehicle under a comprehensive insurance coverage throughout the hiring period.

8. What do I need to do if there are changes to my contact details?

It is important that you inform us of any change in your contact details such as telephone number, mailing address and email address to ensure that all correspondences reach you in a timely manner. To update your correspondence details, you may visit any of our Branches.

9. Where can I get assistance and redress?

If you have difficulties in making repayments, you should contact us earliest possible to discuss repayment alternatives. You may contact us at :

Collection Centre
Level 2, Tower A, PJ City Development,
15A, Jalan 219, Section 51A,
46100 Petaling Jaya
Tel : 03-79591888
Email: HPCrControlDept@hlbb.hongleong.com.my

Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counseling and debt restructuring for individuals. You can contact AKPK at :

Level 5 and 6,
Menara Bumiputra Commerce,
Jalan Raja Laut,
50350, Kuala Lumpur.
Tel: 03-26167766
Fax: 03-26167601
Email: enquiry@akpk.org.my

If you wish to complain on the products or services provided by us, you may contact us at :

Customer Advocacy
Hong Leong Bank Berhad
Level 13A Floor, Menara Hong Leong,
No 6, Jalan Damanlela, Bukit Damansara,
50490 Kuala Lumpur.
Phone: 03-76268801/03-76268802/03-76268812
E-mail: customerservice@hlbb.hongleong.com.my

If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia LINK or TELELINK at :

Block D, Bank Negara Malaysia
Jalan Dato' Onn
50480 Kuala Lumpur
Tel : 1 300 88 5465
Fax : +603 2174 1515
Email : bnmtelelink@bnm.gov.my

10. Where can I get further information?

Should you require additional information about taking a vehicle financing, you can log on to HLB website www.hlb.com.my or www.bankinginfo.com.my.

11. Other Auto Loan packages available

Auto Loan Fixed Rate

IMPORTANT NOTE: REPOSSESSION OF THE VEHICLE AND LEGAL ACTION WILL BE TAKEN IN THE EVENT OF DEFAULT SUBJECT TO PROVISION UNDER HIRE PURCHASE ACT 1967

The information provided in this disclosure sheet is valid as at / /