

PRODUCT DISCLOSURE SHEET



Dear Customer,

This Product Disclosure Sheet (PDS) provides you with key information on your loan.

Other customers have read this PDS and found it helpful; **you should read it too.**

Date: <<Date Letter Offer issued>>

1

What is [Product Name]?

This Hong Leong Branch Business Shop Loan, Hong Leong Branch Business Housing Loan and Hong Leong Business Working Capital is / are calculated on a variable rate basis and you are offering your property as a security for this facility.

It offers flexibility in repayment and interest savings.

Any excess payment received after deducting your instalment and any charges payable, is deemed as an "Advance Payment". Advance Payment will not be considered as prepayment and thereafter will affect your loan outstanding balance for interest calculation purposes. Interest is calculated on the Eligible Outstanding Balance, which is the difference between the loan outstanding balance (inclusive of charges) ("Outstanding Balance") and the Advance Payment or up to 30% of the Outstanding Balance, whichever is lower.

Withdrawals are allowed from excess payment under Advance Payment with written notice.

Important Note:

For more information, please refer to the relevant Letter of Offer and Main Terms and Conditions applicable to your facility.

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Know Your Obligations

For this loan, **as an illustration:**

Facility 1

- Your loan amount: RM <Total Loan Amount>
- Your monthly instalment: RM <x>
- Your loan tenure: <xx> months
- Base lending rate (BLR)*: <a>%
- Interest rate: BLR - <aa>% p.a.
- Effective interest rate: <aaa>% p.a.

Facility 2

- Your loan amount: RM <Total Loan Amount>
- Your monthly instalment: RM <x>
- Your loan tenure: <xx> months
- Base lending rate (BLR)*: <a>%
- Interest rate: BLR - <aa>% p.a.
- Effective interest rate: <aaa>% p.a.

In total you will pay RM <xxx> at the end of <xx> years.

It is your responsibility to:



Read and understand the **key terms** in the **letter of offer** and **terms and conditions** before you sign it.



Pay your monthly instalment timely and in full for **xx years**. Speak to us if you wish to settle your loan earlier.



Ensure you can afford to **pay a higher instalment** if OPR rises.



Contact us immediately, if you are unable to pay your monthly instalment.



Fees and Charges:

For a full list of fees and charges, please visit our website www.hlb.com.my/loan1 or scan here.



Agensi Kaunseling dan Pengurusan Kredit (AKPK) has been established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals.

*The BLR will be adjusted in tandem with changes to the Overnight Policy Rate (OPR). The BLR can rise or fall due to changes in the OPR.

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Know Your Risks

What happen if you fail to pay your monthly instalments?

1. You **pay more in total** due to late payment charges of 1% p.a. on the amount in arrears and compounding of interest (if any).
2. We may **deduct** money from a savings/current account you have with us to set-off your loan balance.
3. We may **foreclose your property** or **take legal action** against you if you fail to respond to reminder notices given by the Bank and you will have to bear all the costs including any shortfall after your property has been sold.
4. Your **credit score** may be affected, leading to credit being more difficult or expensive to you.
5. We may **impose an additional interest rate** on your account if it's considered to be in default.

Your monthly instalment may increase during the tenure of your loan

The BLR may increase due to a rise in the OPR set by Bank Negara Malaysia. An increase in BLR means that you have to pay a **higher monthly instalment**.

	Today (BLR=a%)	If BLR increases to <a+1>%	If BLR increases to <a+2>%
Facility 1 - <Product Name>			
Monthly instalment	RM <x>	RM <xx>	RM <xxx>
Total interest	RM <y>	RM <yy>	RM <yyy>
Total payment	RM <z>	RM <zz>	RM <zzz>
Facility 2 - <Product Name>			
Monthly instalment	RM <x>	RM <xx>	RM <xxx>
Total interest	RM <y>	RM <yy>	RM <yyy>
Total payment	RM <z>	RM <zz>	RM <zzz>

Applicable to HLB Mortgage Overdraft only

Facility 1 - HLB Mortgage Overdraft

	Today (SBR=a%)	If SBR increases to <a+1>%	If SBR increases to <a+2>%
Monthly Interest Payment	On demand	On demand	On demand

Note:

- If you make a loan repayment via a standing instruction, you should change the instalment amount accordingly whenever there is a change to the BLR
- The Bank may change your monthly instalment amount if:
 - your payment does not cover the monthly interest; or
 - the amount you are paying towards the loan principal is less than 10% of your total payment; or
 - whenever a revision of your monthly instalment amount by the Bank or required by you; or
 - the amount you are paying is not able to fully pay off your loan by the maturity date.

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Other Key Terms

- Lock-in period: <36 or 60> months. To start from first release date. Early redemption/settlement fee to be imposed as follows:
- For residential property - 3% on 90% of the total approved facilities limit for the first 36 months from first release, and 80% of the total approved facilities limit for month 37 to 60 (if applicable).
- For non-residential property - 3% on 85% of the total approved facilities limit for the first 36 months from first release, and 70% of the total approved facilities limit for month 37 to 60 (if applicable).
- All residential property(ies) are required to take insurance or takaful coverage obtained under houseowner policy(ies), whilst commercial and vacant property(ies) to take insurance or takaful coverage under fire policy(ies).

If you have any questions or require assistance on your loan, you can:



Call us at:
+603-7626 8899



Visit us at:
<http://www.hlb.com.my/mg-loan>



Email us at:
hlonline@hlbb.hongleong.com.my



Scan the QR
for more information