

PERSONAL LOAN/FINANCING-I: STAND BEHIND YOU CAMPAIGN

Campaign Period

The Hong Leong Bank Berhad (193401000023 (97141-X)) ("**HLB**") and Hong Leong Islamic Bank Berhad (2005501009144 (686191-W)) ("**HLISB**") (collectively referred to as "**the Bank**") "Personal Loan/Financing-i: Stand Behind You Campaign" ("**Campaign**") commences on 1 May 2020 and ends on 30 June 2020, both dates inclusive ("**Campaign Period**"), unless specified or notified otherwise.

Terms & Conditions

The following sets out the terms and conditions applicable to the Campaign ("T&Cs"):

<u>Eligibility</u>

- 1. The Campaign is open to all existing and new Malaysian individual accountholders of the Bank ("**Customers**") who fulfil the following eligibility criteria:
 - (a) Aged between 21 to 60 years old;
 - (b) Employed or self-employed with a minimum income of Ringgit Malaysia Twenty-Four Thousand (RM24,000) per annum; and
 - (c) No existing balance in arrears in any of their existing HLB Personal Loan and/or HLISB Personal Financing-i with the Bank prior to the Campaign Period (applicable for existing Customers only).
- 2. The following are **NOT** eligible to participate in the Campaign:
 - (a) Customers who have committed or are suspected of committing any fraudulent, unlawful or wrongful acts in relation to any of the facilities granted by the Bank or have been declared bankrupt or are subject to any bankruptcy proceedings at any time prior to or during the Campaign Period;
 - (b) Customers who are determined by the Bank to be potentially committing any of the wrongful acts stipulated herein;
 - (c) Permanent and contract employees of the Bank; and
 - (d) Existing Customers who hold more than one existing Facility (as defined below) with the Bank.

Campaign Mechanics

- 3. In order to participate in this Campaign, the Customers are required to perform the following during the Campaign Period:
 - (a) Apply for any one (1) of the following products ("Facility") with a financing tenure between two
 (2) to five (5) years ("Facility Tenure") and the facility amount within the range as provided in the table below:

Escility	Applied Facility Amount *		
Facility	Minimum Amount	Maximum Amount	
HLB Personal Loan	RM5,000	RM250,000	
HLISB Personal Financing-i	RM5,000	RM150,000	

*For the avoidance of doubt, the approved Facility amount may not necessarily be the applied Facility amount.

(b) Submit the application for the Facility through any one of the following application channels:

Channel	Platforms		
Offline	Branch walk-in, am:pm Terminals, Direct Sales, Telemarketing, Inbranch Sales and Service Tablets		



4. For the avoidance of doubt, Customers who choose to submit their application via am:pm Terminals must fulfil all the criteria below:

(i) Have a valid and active individual HLB current account/HLISB current account-i and/or HLB savings account/HLISB savings account-i; and

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- (ii) Must not have any existing Facility with the Bank.
- 5. For the purpose of this Campaign, Customers who have fulfilled the criteria under Clause 3 above shall be referred to as "**Eligible Customers**".

Interest/Profit rate and Pay-On-Time Rebate for Facility

6. Eligible Customers whose applications for the Facility that have been approved and disbursed no later than 31 July 2020 will be entitled to enjoy flat interest/profit rates and Pay-On-Time Rebate specified in Table 1 below depending on approved Facility amount.

Application Channel	Approved Facility Amount	Flat Interest/Profit Rate	Rebate on Total Interest/Profit	Facility Tenure
Offline	RM5,000 – RM49,000	9.00% p.a.*	30%	2 to 5 years
Offline	RM50,000 – RM250,000	7.80% p.a.*	50%	2 to 5 years

*Note: The effective interest/profit rates vary as follows for loan/financing-i tenure between 2 to 5 years: (i) Flat rate 7.80% p.a. – Effective interest/profit rates vary from 13.80% p.a. to 14.33% p.a. (ii) Flat rate 9.00% p.a. – Effective interest/profit rates vary from 15.71% p.a. to 16.43% p.a.

- 7. Eligible Customers who have applied for Facility during the Campaign Period and whose Facility is approved and disbursed by 31 July 2020 and pay their Facility's monthly instalment amount by the due date of each month during the Facility Tenure ("Qualified Customer") will be entitled to a Pay-On-Time Rebate on their total interest/profit payable ("Rebate") as specified in Table 1 above.
- The Rebate will be credited monthly to the Qualified Customer's Facility account after the seventh (7th) month instalment's due date and subsequent months thereafter until the sixth (6th) month before the final instalment of the Facility ("Rebate Period"). Therefore, the Rebate Period will always be twelve (12) months less than the Facility Tenure. For example, a 60-month Facility has a Rebate Period of forty-eight (48)months.
- 9. An example of the monthly instalment payable for an approved Facility amount of Ringgit Malaysia Fifty Thousand (RM50,000) with a Facility Tenure of five (5) years with applicable flat interest/profit rate of 9.00% p.a. and Rebate of 50% is illustrated in Table 2 and Table 3 below:



	Approved Facility Amount*	Facility Tenure (Years)	Interest/Profit Rate (per annum) on approved Facility Amount	Total Interest/Profit Payable over Facility Tenure	Monthly Instalment during Non-Rebate Period**
	(a)	(b)	(c)	(d)= a x b x c	(e)= (a+d) / (b x 12)
Ī	RM50,000	5	7.80% p.a.	RM19,500	RM1,160

*0.50% of the Approved Facility Amount will be deducted from the Facility upon disbursement for stamp duty payable on the Facility.

**Instalment will be rounded up to the nearest Ringgit Malaysia Five (RM5).

Table 5			
50% Rebate on Total Interest/Profit Payable over Facility Tenure	Monthly Rebate receivable over Rebate Period	Monthly Instalment after Rebate during Rebate Period (rounded to nearest RM5)	
(a)	(b) = (a)/Rebate Period	(c) = Monthly Instalment – (b)	
RM19,500 x 50% = RM9,750	RM9,750 ÷ 48months = RM203	RM1,160 – RM203 = RM960	

Visual illustration of monthly instalments payable for an approved Facility amount of RM50,000 taken over a tenure of five (5) years with applicable Rebate of 50% throughout the Facility tenure:

Non-Rebate Period First 7 months (1st to 7th month) RM1,160 per month Rebate Period 48 months from 8th to 55th month RM960 per month Non-Rebate Period Last 5 months (56th to 60th month) RM1,160 per month

Note: The Rebate Period is indicated by the blue shaded area

- 10. Qualified Customers who are entitled to receive the Rebate will be notified by the Bank on the sixth (6th) month of their Facility Tenure, based on the last updated mailing addresses provided by the Qualified Customers as captured in the Bank's record.
- 11. For avoidance of doubt, the monthly Rebate credited into the Qualified Customers' Facility account during the Rebate Period as per Clause 8 above will be treated as advance payment of the monthly instalment and as such, the monthly instalment payable by the Qualified Customers shall be after deduction of the Rebate amount. The Qualified Customer may contact the Bank for information on the monthly instalment payable. It is the Qualified Customers' responsibility to notify the Bank in writing no later than one (1) month from the due date of the seventh (7th) monthly instalment and/or the subsequent months thereafter in the event of non-receipt of the respective monthly Rebate, failing which, the Qualified Customers are deemed to have received the Rebate from the Bank and any further dispute or request for the reimbursement of the Rebate shall not be entertained by the Bank.
- 12. The Qualified Customers' eligibility for the Rebate will be disqualified and subsequent Rebate payments will be immediately terminated upon the occurrence of any of the following events:
 - a. the Qualified Customers fail to pay any monthly instalment of the Facility by the due date, or such other sums owing under and pursuant to the Facility when demanded by the Bank;
 - b. early settlement notice is given by the Qualified Customers prior to the maturity of the Facility Tenure; or

Table 3

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c. the Qualified Customers have committed or are suspected of committing any fraudulent or wrongful acts in relation to the use of the Facility.

GENERAL

- 13. By participating in the Campaign, the Customers hereby:
 - i. agree that they have read, understood and agreed to be bound by the T&Cs herein and the HLB Personal Loan Terms and Conditions and/or HLISB Personal Financing-i Terms and Conditions, as applicable;
 - ii. agree that they have read, understood and agreed to be bound by the **Bank's Privacy Notice**;
 - agree to access the Bank's website at <u>www.hlb.com.my</u> or <u>www.hlisb.com.my</u> ("Bank's Websites") at regular intervals to view the T&Cs and to keep-up-to-date on any changes or variations to the T&Cs;
 - iv. agree to furnish all the relevant documents as may be requested by the Bank in a timely manner in order for the Facility to be approved and disbursed by 31 July 2020 and the Bank shall not be responsible in the event that the Facility cannot be disbursed by 31 July 2020 for any reasons whatsoever;
 - v. agree that the decision by the Bank on all matters relating to the Campaign (including but not limited to the approval of the Facility and/or the approval amount of the Facility) shall be final, conclusive and binding; and
 - vi. agree that they shall be liable and shall personally bear all applicable taxes, government fees or any other charges that may be levied against them under applicable laws, if any, in relation to their participation in the Campaign.
- 14. The Bank reserves the right to:
 - i. reject at its sole and absolute discretion any Facility application submitted;
 - ii. disqualify any Customer at its sole and absolute discretion from participating in the Campaign; and
 - iii. add, delete, suspend or vary the T&Cs contained herein, wholly or in part, or to suspend or terminate the Campaign at its absolute discretion, by giving prior notice to the Customer by way of posting on the Bank's Websites or in any other manner which the Bank deems practical.
- 15. The T&Cs herein and <u>HLB Personal Loan/HLISB Personal Financing-i Terms and Conditions</u> shall be read together as an entire agreement. In the event of any discrepancies between the T&Cs of this Campaign and the HLB Personal Loan/HLISB Personal Financing-i Terms and Conditions, the specific T&Cs herein shall prevail to the extent of such discrepancies.
- 16. In the event of any discrepancies between the T&Cs herein as compared to the advertising, promotional, publicity and other materials relating to or in connection with the Campaign, the final terms and conditions on the Bank's Websites shall prevail.
- 17. The T&Cs herein shall be governed by and construed in accordance with the laws of Malaysia and the Customers agree to submit to the exclusive jurisdiction of the Courts of Malaysia.
- 18. Words denoting one gender include all other genders and words denoting the singular include the plural and vice versa.